

International forum for Trade and Business

Iftab Magazine

March 2024



Installation of Turkiye Desk



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President's MESSAGE





Dear Members,

As we embark on another chapter in the journey of IfTab, I am honored to address you through our magazine. It's been a remarkable journey so far, filled with learning, growth, and invaluable connections.

At IfTab, we are driven by a collective vision to redefine the landscape of trade and business. Each day presents new challenges and opportunities, and it's our resilience and unity as a community that propels us forward.

In this edition, we celebrate our achievements, share insights from industry experts, and highlight the incredible initiatives undertaken by our members. Together, we continue to push boundaries, foster innovation, and create meaningful impact.

I extend my gratitude to each member of IfTab for your unwavering support and dedication. Your contributions are the cornerstone of our success, and I am confident that together, we will continue to inspire positive change in the world of business.

Thank you for being part of the IfTab journey.

IKRAM AHMED KHAN

President, International Forum for Trade and Business

Calitor's NOTE

Dear Members,

Welcome to the latest edition of the IfTab Magazine!

In this issue, we delve into the diverse world of trade and business, exploring innovative strategies, emerging trends, and insightful perspectives from industry leaders. Our mission at IfTab is to empower entrepreneurs and businesses worldwide by fostering collaboration, knowledge exchange, and growth opportunities. Through this magazine, we aim to provide our readers with valuable insights, inspiration, and practical advice to navigate the dynamic landscape of global commerce.

We invite you to immerse yourself in the wealth of knowledge and expertise shared within these pages. Whether you're a seasoned entrepreneur, a budding startup founder, or simply passionate about the world of business, there's something here for everyone.

As always, we value your feedback and suggestions. Feel free to reach out to our editorial team with your thoughts, ideas, or contributions for future editions. Together, let's continue to learn, grow, and thrive in the exciting world of trade and business.

MAHEEN KHAN

Editor-in-Chief maheen@iftab.or





In today's interconnected world, businesses thrive on collaboration, innovation, and global connectivity. At the forefront of this paradigm shift stands IfTab - the International Forum for Trade and Business. With a vision to empower businesses globally, IfTab serves as a dynamic platform for entrepreneurs, professionals, and industry leaders to connect, collaborate, and succeed in the ever-evolving global marketplace.

Founded on the principles of inclusivity and mutual growth, IfTab offers a myriad of opportunities for its members to expand their networks, exchange knowledge, and access valuable resources. Through its diverse range of events, workshops, and conferences, IfTab facilitates meaningful interactions and fosters cross-border partnerships that drive business growth and innovation.

One of the hallmarks of IfTab is its commitment to cultivating a vibrant ecosystem where members from diverse backgrounds and industries come together to share insights, best practices, and emerging trends. Whether it's through industry-specific forums, networking sessions, or knowledge-sharing initiatives, IfTab provides a fertile ground for collaboration and learning.

Moreover, IfTab's global reach extends beyond geographical boundaries, with a presence in key markets across the globe. From India to Turkey, from the UAE to Latin America, IfTab's expansive network spans continents, enabling members to tap into new markets, forge international alliances, and explore untapped opportunities.

At the heart of IfTab's mission lies a dedication to driving positive change and creating a more interconnected and prosperous world. By fostering a culture of innovation, entrepreneurship, and collaboration, IfTab empowers businesses to thrive in today's dynamic and competitive landscape.

As we look towards the future, IfTab remains committed to its vision of empowering businesses globally. With an unwavering focus on excellence, integrity, and collaboration, IfTab continues to be a driving force for economic growth, innovation, and prosperity around the world.

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A MOMENTOUS OCCASION SHAPING THE FUTURE OF

Trade and Business

On the 5th of March, Bangalore witnessed a historic event as IfTab, the International Forum for Trade and Business, made its much-awaited debut in the city. The launch, held in the presence of esteemed members of the Board of Advisors (Syed Qais Hayat Architect Dr. Nishant Nathani Dr Padmakshi Lokesh) and IfTab community, marked the beginning of a new era of collaboration and innovation in the business landscape.

The event was not just a launch but a convergence of insightful sessions, collaborative initiatives, and promising opportunities. In collaboration with the "Bangalore Realtors Association - India" Brai Bangalore, IfTab organised two impactful sessions focusing on "Buyer and Seller Physiology" and "Maximising Social Media Impact" These sessions provided attendees with invaluable insights into consumer behaviour and the evolving role of social media in the business world.

Among the key highlights of the launch was the introduction of the "Turkey Desk - headed by Halime Tastan DASBILEK, Cert(IM), a strategic initiative aimed at fostering trade relations and partnerships between India and Turkey. This initiative opens up a plethora of opportunities for businesses to explore new markets, forge international collaborations, and expand their global footprint.

In addition, IfTab unveiled its flagship publication, the "IfTab Inside Insight" monthly magazine. Designed exclusively for members, this magazine promises to be a valuable resource, offering industry insights, expert perspectives, and the latest trends to empower businesses and professionals within the IfTab community.

Furthermore, the launch event served as a platform to extend a special invitation to a real estate delegation for Turkey. This invitation underscores IfTab's commitment to facilitating international collaborations and creating avenues for business growth and expansion on a global scale.

Overall, the launch of IfTab in Bangalore was nothing short of monumental, signaling the dawn of a new era in trade and business. With its collaborative initiatives, insightful sessions, and commitment to fostering international partnerships, IfTab is set to redefine the way businesses connect, collaborate, and thrive in the dynamic global marketplace.





IFTAB BRAINBOOST WITH Bangalore Realtors Association • India

In a dynamic collaboration with the Bangalore Realtors Association - India (BRAI), IfTab hosted an enlightening and impactful event titled "Brainboost," aimed at empowering real estate professionals with valuable insights and strategic networking opportunities. The event delved into two critical topics -"Buyer and Seller Physiology" by Syed Qais Hayat and "Maximizing Social Media Impact" - by Mr. Jamal Ahmed offering attendees a comprehensive understanding of key market dynamics and innovative strategies for success.

The Brainboost event kicked off with a deep dive into the intricacies of "Buyer and Seller psychological," exploring the psychological factors that influence purchasing decisions and transaction outcomes in the real estate market. Led by industry experts and seasoned professionals, this session provided attendees with invaluable insights into understanding the mindset and motivations of buyers and sellers, equipping them with the knowledge and strategies needed to navigate complex transactions and drive successful outcomes.

In addition to the informative sessions, the Brainboost event provided ample opportunities for strategic networking and relationship-building, as attendees had the chance to connect with industry peers, exchange ideas, and explore potential collaborations. Through lively discussions, brainstorming sessions, and one-on-one interactions, participants forged valuable connections and expanded their professional networks, laying the groundwork for future success and collaboration.



As the Brainboost event drew to a close, participants departed with a renewed sense of inspiration, equipped with valuable insights and practical strategies for navigating the complexities of the real estate market. With IfTab and BRAI at the helm, the future looks bright for real estate professionals, as they continue to harness the power of knowledge, collaboration, and strategic networking to achieve their goals and drive industry excellence.

In conclusion, the IfTab Brainboost event, held in partnership with BRAI, served as a catalyst for growth and innovation within the real estate sector, empowering professionals with the tools and insights needed to succeed in today's competitive market environment. As IfTab continues to champion excellence and collaboration in the industry, events like Brainboost will play a pivotal role in shaping the future of real estate, driving positive change, and fostering continued success for all stakeholders involved.

IFTAB UNVEILS ITS MONTHLY MAGAZINE

"Inside Insight"

In a momentous event held recently, IfTab, the International Forum for Trade and Business, proudly unveiled its much-anticipated monthly magazine, "Inside Insight." The unveiling took place during a gathering attended by esteemed members of the IfTab Board of Advisors, marking a significant milestone in the organization's journey towards fostering collaboration, knowledge exchange, and business growth.

The launch of "Inside Insight" heralds a new era of information sharing and industry insights within the IfTab community. As a dedicated platform curated to enhance opportunities for professionals, entrepreneurs, and industry leaders, the magazine promises to be a valuable resource offering a wealth of knowledge, #expert perspectives, and the latest trends in the world of trade and business.

The magazine covers a diverse range of topics relevant to today's dynamic business landscape, including market trends, industry best practices, emerging technologies, and global trade developments. With contributions from renowned experts, thought leaders, and industry insiders, each issue of "Inside Insight" aims to provide readers with actionable insights and practical strategies to navigate the complexities of modern business.

During the unveiling ceremony, members of the IfTab Board of Advisors expressed their enthusiasm for the magazine and its potential to empower IfTab members with the information and resources needed to thrive in today's competitive marketplace. They emphasized the importance of staying informed and staying ahead in an ever-evolving business environment, and commended IfTab for its commitment to providing valuable content to its members.

As "Inside Insight" becomes an integral part of the IfTab community, it is poised to become a trusted source of information and inspiration for professionals across industries. Through its thought-provoking articles, expert analysis, and insightful interviews, the magazine aims to foster a culture of continuous learning, innovation, and collaboration among IfTab members.

Moving forward, IfTab is committed to delivering high-quality content and valuable resources through "Inside Insight," further solidifying its position as a leading platform for trade and business professionals worldwide. With the launch of its monthly magazine, IfTab continues to empower its members to unlock new opportunities, drive growth, and shape the future of trade and business on a global scale.





We are more than Property Consultants!!!



IFTAB LAUNCHES TURKEY DESK

Otrengthening Global Lartnerships

On the vibrant date of March 5th, IfTab, the esteemed International Forum for Trade and Business, marked a significant milestone in its journey towards fostering global collaboration and expanding horizons. Amidst an atmosphere of excitement and anticipation, IfTab proudly announced the signing of a Memorandum of Understanding (MOU) with BND Global consultancy Services and Business Development Pvt - Turkey, Headed by Halime Tastan as the Turkey Desk in India.

The signing of the MOU with Turkey represents a pivotal moment for IfTab, symbolising a strategic partnership aimed at enhancing bilateral trade relations, fostering cross-border investment, and promoting economic cooperation between India and Turkey. This momentous occasion underscores IfTab's commitment to forging meaningful alliances with key stakeholders in the global business community, opening new avenues for growth and opportunity.

In addition to facilitating business transactions and fostering collaboration, the MOU with Turkey and the launch of the Turkey Desk hold the promise of promoting cultural exchange, knowledge sharing, and mutual understanding between India and Turkey. **Through** dialogue, cooperation, and partnership, IfTab aims to build bridges that transcend geographical boundaries, fostering a spirit of friendship and cooperation that benefits both nations.

s IfTab embarks on this new chapter of its journey, it remains committed to its core values of integrity, excellence, and collaboration. The signing of the MOU and the inauguration of the Turkey Desk represent significant milestones in IfTab's quest to create a more connected, inclusive, and prosperous global business community. With the support of its members and partners, IfTab looks forward to realising the full potential this transformative and unlocking partnership new opportunities growth for and development on the international stage.



Global Trade



Introduction

Turkiye, located at the crossroads of Europe, Asia, the Middle East, and Africa, has emerged as a strategic and prominent hub for global trading, logistics, and manufacturing. With its highly favorable geostrategic location, young population, and strong political and military relationships, Turkiye has attracted the attention of businesses and investors worldwide. In this article, we will explore Turkiye's role in global trade, analyze the latest trade statistics, and uncover key trends and insights shaping Turkiye's position in the international market.



Navigating Turkiye's Investment Landscape: Opportunities and Challenges

Investing in Turkey offers a plethora of opportunities across diverse sectors. The country's strategic location between Europe and Asia, coupled with its dynamic business environment and skilled labor force, make it an attractive destination for investors. In this comprehensive guide, we will explore the lucrative sectors to invest in Turkey, providing valuable insights to help you make informed decisions.

Global Trade

Manufacturing and Export:



Turkey's industrial sector is a vital component of its economy, making it one of the most profitable sectors to invest in. The country boasts a highly qualified workforce, cutting-edge infrastructure, and a strategic geographic location connecting Europe and Asia. Manufacturing companies, especially those involved in automotive production, can reap substantial benefits from investing in Turkey. The country is a significant producer and exporter of cars and auto parts, making this sector unique and promising. Additionally, textile, electronics, and other manufacturing industries offer numerous investment opportunities. The government's support for export-oriented manufacturing further attracts investors to this sector.



Real Estate and Construction

Investing in real estate in Turkey can be highly profitable, given the country's urbanization trends and thriving tourism sector. Residential property demand continues to rise, fueled by urban migration, while the tourism industry drives the need for hotels and resorts. Istanbul, Turkey's largest city, offers a wide range of real estate options, from opulent penthouses to business offices. The real estate industry has also benefited from government initiatives like the Citizenship by Investment program. These factors contribute to making real estate one of the best sectors to invest in Turkey.

Global Trade



Renewable Energy

As global concerns about climate change grow, Turkey has prioritized renewable energy sources. The government provides incentives and feed-in tariffs to promote investments in wind, solar, and hydroelectric power projects. Turkey's geographic diversity allows for the development of renewable energy projects in various regions, creating a robust investment landscape for those looking to contribute to sustainable energy solutions. Investing in renewable energy not only aligns with environmental goals but also presents long-term economic opportunities.



Tourism and Hospitality

Turkey's tourism sector is a major contributor to its economy, attracting millions of tourists annually. Investing in the tourism and hospitality industry can be highly rewarding, especially in popular destinations like Antalya, Bodrum, and Cappadocia. Opportunities range from boutique hotels and resorts to restaurants and adventure tourism ventures. The sector's resilience and adaptability make it a promising choice for long-term investments. By capitalizing on Turkey's rich cultural heritage and natural beauty, investors can tap into a thriving industry with significant growth potential.

Global Trade



Information Technology and Startups

Turkey's startup ecosystem is thriving, attracting attention from venture capitalists and angel investors worldwide. Istanbul, in particular, has become a hub for tech startups. Investment opportunities in software development, fintech, e-commerce, and other innovative technologies abound. Turkey's large and youthful population provides a pool of talent for technology-driven enterprises, making it an exciting arena for investors looking to tap into the digital economy. By investing in Turkey's IT sector, investors can participate in the country's technological advancements and entrepreneurial spirit.



Infrastructure and Transportation

Turkey's ambitious infrastructure projects, including airports, highways, and bridges, present lucrative opportunities for investors in construction, transportation, and logistics. The government's focus on enhancing connectivity within the country and its neighboring regions opens doors for infrastructure investments. As Turkey continues to develop its transportation networks, investing in this sector can yield significant returns.

Global Trade



Textiles and Apparel

Turkey is a global hub for the textile and apparel industry, making it one of the most beneficial sectors to invest in. With a skilled workforce, competitive production costs, and a robust export market, investing in this sector can be a smart choice for both local and international investors. The country's textile industry has a rich history and is known for producing high-quality garments. By investing in Turkey's



Financial Services

Turkey's financial sector is evolving, offering opportunities ranging from traditional banking and insurance to fintech and investment services. As the economy grows and diversifies, the demand for diverse financial solutions continues to increase. Investors can benefit from this evolving landscape by tapping into the financial services sector's growth potential. By investing in Turkey's financial services industry, investors can participate in the country's economic development and contribute to its financial ecosystem.

ULTIMATE GUIDE TO



Are you considering expanding your business to Turkiye? With its growing economy, strategic geopolitical position, and a skilled workforce, Turkiye offers great opportunities for companies looking to establish their presence in the region. However, setting up a business in a foreign country can be a complex process, especially when it comes to understanding the legal framework, selecting the right business structure, and completing documentation.

In this comprehensive guide, we will walk you through the steps of setting up a business in Turkiye, with a particular focus on the needs of foreign investors. We will provide you with valuable insights into the legal requirements, business structures available, documentation needed, registration steps, operational considerations, timeframes, costs, and more. By the end of this guide, you will have a clear understanding of what it takes to establish a successful business entity in Turkiye.

- Understanding the Legal Framework
- Selecting the Business Structure
- Documentation for Starting a Business in Turkiye
- Registration
- **Operational Considerations**
- Time and Cost
- **Opening a Bank Account**

ULTIMATE GUIDE TO



Business Vetup in Turkiye



Conclusion

Setting up a business in Turkiye can be a rewarding endeavor, but it requires careful planning, adherence to legal requirements, and a thorough understanding of the process. By following the steps outlined in this guide and seeking professional assistance, you can navigate the complexities of business setup in Turkiye successfully.

At BND Global, we understand the challenges and intricacies of international business expansion. Our team of experts can provide you with the guidance and support you need to establish your business entity in Turkiye. Contact us today to learn more about our services and how we can help you achieve your business goals.

SOURCE - www.bndglobal.com.tr

REAL-ESTATE Selegation ISTANBUL, TÜRKIYE

We are excited to extend a special invitation to all real estate professionals to join our esteemed business delegation at the upcoming Real Estate Expo in Istanbul, Turkiye. This premier event offers a unique opportunity to explore the latest trends, innovations, and investment prospects in the dynamic Turkish real estate market.

As a participant in our delegation, you will receive VIP passes for the expo, providing you with exclusive privileges and networking opportunities with industry leaders, developers, investors, and government officials.

Don't miss out on this exceptional opportunity to expand your network and discover lucrative investment opportunities in one of the fastestgrowing real estate markets in the world!

To book your ticket and secure your place in the delegation, please email us at Ikram@iftab.org or contact us directly at +91 8904031975



Date: May 17th - 23rd, 2023 Location: Istanbul, Turkiye

Don't miss this chance to expand your network, gain valuable insights, and explore potential collaborations in one of the fastest-growing real estate markets in the world. Join us in Istanbul and take your real estate business to new heights!

We look forward to welcoming you to the IfTab Business Delegation to the Real Estate Expo in Istanbul.

Know owr MEMBERS





John Daniel

John Daniel A Commerce Graduate was into Marketing and Logistics. Coming from a family with agricultural background, has always been actively involved in the field of environment and conservation. Moved from a place where there was 24/7 water supply and landed in one which faced immense water scarcity, brought in the seriousness of the issue. Bangalore has changed drastically over the past three decades, lesser trees and more concrete. On 22 March 2005, UN declared a Water Decade between 2005 and 2015. We took a pledge to concentrate on water awareness program, implementation, conservation, re-use and impactful solutions for the entire decade. Our mission is to educate and encourage as many individuals and groups to come together to save water by harvesting rain water, recharging ground-water and reusing treated water as much a possible under the banner "Water for Life". Founder and Proprietor of "Great Bear Promotions" - Great Bear, the constellation (Saptha Rishi Mandala), which apparently guided travelers, to identify the North Star and assert the

direction they were taking. GBP now thrives to show people the directions that we have all lost. GBP works with AIJ (Activity Implemented Jointly) partners under the UN framework "Clean Technology Initiative". Our company has been involved with Karnataka State Council for Science and Technology, IISc to promote water conservation. GBP went commercial only in 2007. In the past we have successfully completed a few STP installations using DEWATS and Nano Technology. Our efforts and simple methods have been featured on The Hindu, Deccan Herald, Bangalore Mirror, DNA, India Water Portal, etc.

Water for life' - The UN declared Water Decade March 2005 - 2015 and our participation in this noble mission and observation. Access to water as a basic human right, a financial obligation, a social necessity and a critical environmental resource is well recognized by Government, Public, Private Sector, Civil Society,

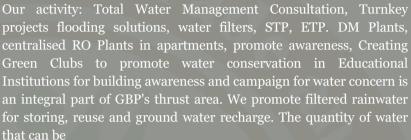
etc.. GBP, in its small way has been working in this mission in Bengaluru and other parts of the country suchas Northern, Central and Eastern India. Needless to say it already has a presence in the Southern partsof the Country as well. GBP has a plan of expanding its operation on a National scale in collaboration with Regional Channel partners who will be activated in due course of time.













harvested from a 1000sqft roof area during an average of 60 days rainfall per annum is approximately one lakh liters. We undertake projects for Industries, Commercial buildings, Resorts, Educational Institutions, Residential complexes, Hospitals, Golf Courses, Farm lands, IT parks, Recreational spaces, RWH Theme Parks, etc.. These projects have higher capability/capacity of conserving rainwater, recharging groundwater and reusing of treated water which will result in a bigger impact. We provide end to end complete water solutions covering Rainwater, Sewage treatment, Centralized RO/UV/Copper/Alkaline drinking water systems with TDS/mineral data with an AMC, Re-use of RO reject water, and Recharging of Ground-water. Challenges: Implementation of RWH, STP or recharge structures just to satisfy government norms to get plans sanctioned or to get an approved water connection from the local authority.

Solution: Scientific methods implemented will be impactful and will also have lesser maintenance process. It will also result in a good ROI and implementers will benefit by being water positive on the long run.



Promoting Clean Technology Initiative

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Know own MEMBERS



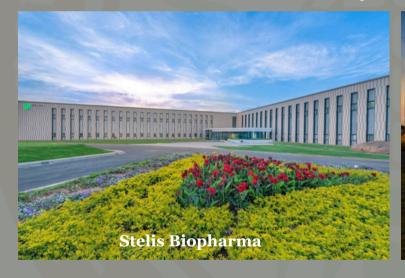


Jagmohan Satishchandra

Jagmohan Satishchandra - A Trailblazer in Multiple Industries

With over 30 years of experience, Mr. Jagmohan Satishchandra stands as a beacon of expertise in diverse sectors such as Pharma, Biopharma, Pet Food, and Steel Plant industries. His illustrious career spans across senior management roles, encompassing Manufacturing, Engineering & Maintenance, Projects & Engineering, and Project and Site Construction Management.

Throughout his tenure, Jagmohan has honed his skills in Mechanical, Electrical, BMS, FAS, Process Automation, Piping, Plumbing, HVAC, Cleanrooms, and Civil Infrastructure, among others. His journey includes contributions to renowned organizations like Biocon Limited, Reliance Life Sciences, Kemwell Biopharma, and Stelis Biopharma, alongside engagements with ancillary units of Bhilai steel plant.





Jagmohan's portfolio boasts successful project deliveries across various scales, from manufacturing to pilot scale and lab-scale facilities. His expertise extends to Industrial Biotechnology, Biopharmaceuticals, Biologics, API, Specialty Chemicals, Chemical Synthesis, Microbiology Lab & Testing Centers, Aseptic Fill Finish Facilities, and even the intricate setups of Pet Food manufacturing for brands like Pedigree & Whiskas.

In essence, Mr. Jagmohan Satishchandra's multifaceted career exemplifies excellence and innovation, making him a true luminary in the world of industrial consultancy.

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MEMBERSHIP Registration



Scan or click to register yourself as a member

Join our LinkedIn group: https://www.linkedin.com/groups/14288482

Linkedin Page: https://www.linkedin.com/company/iftab/

If you have any queries please feel free to write us a mail - info@iftab.org / iftaborg@gmail.com

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Or does it go to your junk folder?



Every month we bring out online publication IFTAB INSIDE INSIGHT to feature our projects and your content. This is sent to every registered member whose mail ID we have

Please register yourself!!

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